


**MOUNT
PLEASANT**

CEMETERY

April 30, 2017

Dear Members:

Hope all is well with everyone. I felt it necessary, as a member of the NY Association of Cemeteries, to share a recent very positive experience I had, hoping it might be of help to you as well. I let a guy named Jim Folks take a chance at quoting my insurance after he strongly pursued me, and he ended up saving me more than 30%, while actually providing me superior coverages. I have since gotten to know him pretty well, and can not speak highly enough about who he is as a professional and true gentlemen. Jim founded his own insurance company a while back. Because his father was, and brother is, in the death services industry as funeral directors, Jim has always had an understanding of our class of business.

If you are like me, you know insurance is necessary, but it's a little painful to know how much it can cost, especially since we hope we will never need to call upon it. It softens the blow to actually connect with someone who actually provides a lower cost, better policy, and overall, nice person who cares to call and take care of any claim that you might have.

I know many of you might skim this letter, perhaps throw it out, but I hope some might reach out to Jim at Folks Insurance Group at 631.589.5100. They are located in Sayville; quite a nice building Jim owns. Give me a call if you're on the fence and want to know any more about my experience or the process. I feel like it's my duty to share with fellow members and hopefully help you with your business.

Regards,

Steve Scerri
Superintendent

Mt. Pleasant Cemetery Association

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